CSIRO SME Connect
Where business meets research

Peter Milic – Innovation Facilitator

What we do
Link Australian SMEs with the best researchers at universities, CSIRO, & other PFROs
Deliver three matched-funding programs for R&D projects with SMEs
• DIIS Innovation Connections
• CSIRO Kick-Start
• CSIRO Industry+

200+ Grants p.a.
$28M total research p.a.

Where we are
• Perth
• Adelaide
• Melbourne
• Canberra
• Wollongong
• Sydney
• Newcastle
• Brisbane
SME Connect
Our funding programs

<table>
<thead>
<tr>
<th>$-$ MATCHED FUNDING</th>
<th>2 X UP TO $50K</th>
<th>2 X UP TO $50K (+ $30K GRADUATE)</th>
<th>UP TO $105K PER ANNUM</th>
</tr>
</thead>
<tbody>
<tr>
<td>PROGRAM</td>
<td>CSIRO KICK-START</td>
<td>INNOVATION CONNECTIONS</td>
<td>CSIRO INDUSTRY+</td>
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<tr>
<td>SME TURNOVER</td>
<td>&lt;$1.5 MILLION OR &lt;3 YEARS TRADING</td>
<td>$1.5M-$100M AND &gt;3 YEARS TRADING</td>
<td>$1M-$300M OR KICK-START ALUMNI</td>
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<tr>
<td>PROJECT LENGTH</td>
<td>UP TO 1 YEAR</td>
<td>2-12 MONTHS</td>
<td>1-2 YEARS</td>
</tr>
<tr>
<td>RESEARCH ORGANISATIONS</td>
<td>CSIRO ONLY</td>
<td>ALL PUBLIC RESEARCH ORGANISATIONS</td>
<td>CSIRO ONLY</td>
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</tbody>
</table>

Innovation Connections
Entrepreneurs’ Programme

Three types of grants:

- **Researcher Placement Grants**
  - Researcher is employed by research organisation
  - Up to $50,000 matched at least dollar for dollar by company

- **Business Researcher Placement Grants**
  - Researcher is employed by the company
  - Up to $50,000 matched at least dollar for dollar by company

- **Graduate Placement Grants**
  - Recent graduate is employed by the company
  - Up to $30,000 matched at least dollar for dollar by company

- Maximum $130,000 funding per company
CSIRO SME Connect
2017-2018 year in review

FACILITATED 196 PROJECTS NATIONALLY

$28 million+
Research and development
180
Start-ups & SMEs
32
Research organisations
All states and Territories
115%
Growth in 2017-18

Our university partners