



CSIRO SME Connect

Where business meets research

Simon Hanson & Hayley McGillivray

SME CONNECT
www.csiro.au



CSIRO SME Connect

What we do

Link Australian SMEs with the best researchers at universities, CSIRO, & other PFROs

Deliver three matched-funding programs for R&D projects with SMEs

- DIIS Innovation Connections
- CSIRO Kick-Start
- CSIRO Industry+






Where we are

- Perth
- Adelaide
- Melbourne
- Canberra
- Wollongong
- Sydney
- Newcastle
- Brisbane



200+ Grants p.a.
\$28M total research p.a.



2 | CSIRO SME Connect

SME Connect

Our funding programs

\$=\$ MATCHED FUNDING	2 X UP TO \$50K	2 X UP TO \$50K (+ \$30K GRADUATE)	UP TO \$105K PER ANNUM
PROGRAM	CSIRO KICK-START	INNOVATION CONNECTIONS	CSIRO INDUSTRY+
SME TURNOVER	<\$1.5 MILLION <u>OR</u> <3 YEARS TRADING	\$1.5M-\$100M <u>AND</u> >3 YEARS TRADING	\$1M-\$100M <u>OR</u> KICK-START ALUMNI
PROJECT LENGTH	UP TO 1 YEAR	2-12 MONTHS	1-2 YEARS
RESEARCH ORGANISATIONS	CSIRO ONLY	ALL PUBLIC RESEARCH ORGANISATIONS	CSIRO ONLY



Innovation Connections

Entrepreneurs' Programme



Business

Three types of grants:

Researcher Placement Grants

Researcher is employed by **research organisation**
Up to \$50,000 matched at least dollar for dollar by company

Business Researcher Placement Grants

Researcher is employed by the **company**
Up to \$50,000 matched at least dollar for dollar by company

Graduate Placement Grants

Recent graduate is employed by the **company**
Up to \$30,000 matched at least dollar for dollar by company

2 max

1 max

- Maximum \$130,000 funding per company



CSIRO SME Connect

2017-2018 year in review

FACILITATED 196 PROJECTS NATIONALLY


\$28 million+
Research and
development


180
Start-ups &
SMEs


32
Research
organisations


All states and
Territories


11%
Growth in
2017-18



Our university partners



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CSIRO Kick-Start

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Industry+

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