CSIRO SME Connect
Where business meets research

Simon Hanson & Hayley Mcgillivray

What we do
Link Australian SMEs with the best researchers at universities, CSIRO, & other PFROs
Deliver three matched-funding programs for R&D projects with SMEs
- DIIS Innovation Connections
- CSIRO Kick-Start
- CSIRO Industry+

200+ Grants p.a.
$28M total research p.a.

Where we are
- Perth
- Adelaide
- Melbourne
- Canberra
- Wollongong
- Sydney
- Newcastle
- Brisbane
SME Connect
Our funding programs

<table>
<thead>
<tr>
<th>MATCHED FUNDING</th>
<th>PROGRAM</th>
<th>SME TURNOVER</th>
<th>PROJECT LENGTH</th>
<th>RESEARCH ORGANISATIONS</th>
</tr>
</thead>
<tbody>
<tr>
<td>$=-$</td>
<td>CSIRO KICK-START</td>
<td>&lt;$1.5 MILLION OR &lt;3 YEARS TRADING</td>
<td>UP TO 1 YEAR</td>
<td>CSIRO ONLY</td>
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<tr>
<td>2 x UP TO $50K</td>
<td>INNOVATION CONNECTIONS</td>
<td>$1.5M-$100M AND &gt;3 YEARS TRADING</td>
<td>2-12 MONTHS</td>
<td>ALL PUBLIC RESEARCH ORGANISATIONS</td>
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<tr>
<td>2 x UP TO</td>
<td>CSIRO INDUSTRY+</td>
<td>$1M-$100M OR KICK-START ALUMNI</td>
<td>1-2 YEARS</td>
<td>CSIRO ONLY</td>
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<tr>
<td>$50K PER ANNUM</td>
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Innovation Connections
Entrepreneurs’ Programme
Three types of grants:

- **Researcher Placement Grants**: Researcher is employed by research organisation. Up to $50,000 matched at least dollar for dollar by company.

- **Business Researcher Placement Grants**: Researcher is employed by the company. Up to $50,000 matched at least dollar for dollar by company. 2 max

- **Graduate Placement Grants**: Recent graduate is employed by the company. Up to $30,000 matched at least dollar for dollar by company. 1 max

- Maximum $130,000 funding per company
CSIRO SME Connect
2017-2018 year in review

FACILITATED 196 PROJECTS NATIONALLY

$28 million+ Research and development
180 Start-ups & SMEs
32 Research organisations
All states and Territories
11% Growth in 2017-18

Our university partners

MONASH University
JAMES COOK University
CHARLES DARWIN University
UNIVERSITY OF SYDNEY
Charles Sturt University
UNIVERSITY OF WOLLONGONG
UNIVERSITY OF NEWCASTLE
Curtin University
University of South Australia
UNSW
THE UNIVERSITY OF MELBOURNE
THE UNIVERSITY OF CANBERRA
Australian National University
DEAKIN University
Griffith University
THE UNIVERSITY OF ADELAIDE
LA TROBE UNIVERSITY
VICTORIA UNIVERSITY
THE UNIVERSITY OF WESTERN AUSTRALIA
UNE
QUT
UNIVERSITY OF TECHNOLOGY, SYDNEY
USC
UTS
RMIT UNIVERSITY
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