CSIRO SME Connect
Where business meets research
George Feast
Proteins for food and health seminar, Werribee, 6th March 2019

What we do
Link Australian SMEs with the best researchers at universities, CSIRO, & other PFROs
Deliver three matched-funding programs for R&D projects with SMEs
- DIIS Innovation Connections
- CSIRO Kick-Start
- CSIRO Industry+

Where we are
- Perth
- Adelaide
- Melbourne
- Canberra
- Wollongong
- Sydney
- Newcastle
- Brisbane

200+ Grants p.a.
$28M total research p.a.
SME Connect
Our funding programs

<table>
<thead>
<tr>
<th>MATCHED FUNDING</th>
<th>CSIRO KICK-START</th>
<th>INNOVATION CONNECTIONS</th>
<th>CSIRO INDUSTRY*</th>
</tr>
</thead>
<tbody>
<tr>
<td>$=$</td>
<td>2 x UP TO $50K</td>
<td>2 x UP TO $50K (+ $30K GRADUATE)</td>
<td>UP TO $135K PER ANNUM</td>
</tr>
<tr>
<td>PROGRAM</td>
<td>SME ELIGIBILITY</td>
<td>PROJECT LENGTH</td>
<td>RESEARCH ORGANISATIONS</td>
</tr>
<tr>
<td></td>
<td>&lt; $1.5 MILLION OR &lt; 3 YEARS TRADING</td>
<td>UP TO 1 YEAR</td>
<td>CSIRO ONLY</td>
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<tr>
<td></td>
<td>$1.5M–$100M AND &gt; 3 YEARS TRADING</td>
<td>2–12 MONTHS</td>
<td>ALL PUBLIC RESEARCH ORGANISATIONS</td>
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<tr>
<td></td>
<td>COMPLETED KICK-START OR INNOVATION CONNECTIONS PROJECT</td>
<td>1–2 YEARS</td>
<td>CSIRO ONLY</td>
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</tbody>
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CSIRO Kick-Start
How it works:

- For innovative start-ups and small businesses
- Access to dollar-matched funding to undertake research activities
- Research with CSIRO

$=\$ Matched funding of $10,000–$50,000
Projects up to 12 months
Fully facilitated
Eligibility based
Apply any time
Funded until June 2020
Innovation Connections
Entrepreneurs’ Programme

Three types of grants:

- **Researcher Placement Grants**
  - Researcher is employed by research organisation
  - Up to $50,000 matched at least dollar for dollar by company

- **Business Researcher Placement Grants**
  - Researcher is employed by the company
  - Up to $50,000 matched at least dollar for dollar by company

- **Graduate Placement Grants**
  - Recent graduate is employed by the company
  - Up to $30,000 matched at least dollar for dollar by company

- Maximum $130,000 funding per company

Some of our CSIRO customers:

- naturo
- goodMix
- Seaso
- Australian Plant Proteins
- Outback Harvest
- Rennylea
- The Fruit Box Group
- TRUST PROVENANCE
- Boundary Bend Olives
- Hazelden Litchfield

• CSIRO SME Connect
More Information

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