

Collaboration Pathways

- **Adapt with the customers requirements** and commercial terms
- Primary remit is **R&D and commercialisation**
- Potential Collaboration Pathways



Licensing

Contract Research

Rapid Prototyping and Testing

- User experience – design thinking
- Proof of business benefit (ROI) rather than concept (POC)

Commercial Validation

Start-ups

Joint Ventures

Transfer of IP to scale-up

Co-investment (e.g. Individual/Multi-Program, Strategic Alliances)

Supply Chain Development (multiparty arrangements)

